

Leaders Elevate People To Do Their Best.

Great leaders inspire greatness in others.

--Anonymous

Leaders see people better than they see themselves, and help them become that.

- Focus on people's strengths and maximize those.
 - o Don't focus on their weaknesses and try to fix them.
 - You can elevate people by referring to something they did well, and then creating a 'link' to how you believe they will do well again.
- Put the right person in the right position. This is your job as the leader.
 - Not everyone is good at everything, not even you.
 - O You don't see many 350 lb. wide receivers in the NFL.
- Catch people doing things RIGHT and you will get more of THAT.
 - You get what you focus on.
 - People respond to what is rewarded.
 - 'The beating will continue until morale improves.' is NOT an effective strategy.
 - Good questions to ask yourself
 - 'What is this person doing really well?
 - 'What is the BEST way to get them to do ...X... like that?'

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